# **Stylists and Salons**



#### Maria and Melissa

# Maria's Advice for Stylists

Henna will cover gray, but sometimes it needs to happen in a two-step process. Strand testing will save you time! I always recommend strand testing, even if I know the client I am dealing with wants a color I can deliver easily. If someone is taking medications, or going through body changes, the results can differ. Always, always test.

There will be clients that complain about the timing. Remember to remind them that it's natural. If they want chemical free hair color, they need to let Mother Nature do her work.

Rainwash® is very effective and will help you have consistently beautiful results. Even if I know a client doesn't have hard water, I still recommend it. It is stronger than a clarifying shampoo, but gentler. It helps get those cuticles open a little at the root area, which can be very beneficial if they have resistant hair.

Mannequins are not always the best way to play around with plant powders. I recall in beauty school, we were given the warning that our mannequins wouldn't always be quite accurate since the hair is cleaned with a powerful disinfecting and bleaching chemicals that can alter results. Mannequin hair results will also give unpredictable results with plant dyes. Dye clippings from haircuts and hair harvested from hairbrushes with Ancient Sunrise® for more accurate predictions of outcome.

Tell your client about the acidic liquids used to release the henna dye. Some people may have allergies topically but not internally, such as allergies to citrus; they may blame the henna rather than the acid. If an acidic liquid in the mix is irritating their skin, switch to another acidic liquid. The most skin-friendly liquids are Ancient Sunrise® Kristalovino, diprotic acid and Ancient Sunrise® Malluma Kristalovino, potassium bitartrate.<sup>1</sup>

Become a trendsetter! You are a cosmetologist...you are creative! Just because you are using plant powders does not mean your creativity is limited...there is actually more room for your imagination to grow!

If you are ever unsure of a mix or having trouble with a client's hair being resistant, don't give up, just call us! Ancient Sunrise® customer service will do our best to work with you and your client. Don't ever think you are bothering our henna hair specialists; this is what we are here for!

<sup>&</sup>lt;sup>1</sup> See Chapter 7, Henna and Acidic Mixes

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